

# **Career Margadarshak Report**

Full Name :	XYZ
Name of Organisation :	Evyaas Corporation
City/State :	Kaij,Maharashtra

This report will enable you to discover your strengths and potential and plan your future in accordance with that.

#### Table of contents:

- 1. Testing and Understanding
- 2. Your Score Sheet
  - a. Aptitude Scores
  - b. Personality and Interest Understanding
  - c. Career Pathways for You
- 3. Score Interpretation
  - a. Aptitude
  - b. Personality and Interest

### **Testing and Understanding:**

We believe that the "Everybody is Capable of Excelling in Something – We Must Always Endeavour to Discover it" and if you discover it then you are well on your way to success and satisfaction in your life.

We are glad that you have opted to understand yourself as a first step in this journey.

We would like to state upfront that none of the results as visible after this exercise are final and unchangeable. The human mind and potential are immense and can change the course of the future. However, the first step is to understand and uncover where we are and then enhance your strengths and work on your areas of improvement. The beauty in this entire exercise is that it is completely in your hand because you are the master of your fate and the captain of your ship! Choose where you want to head and be cognizant of what your

strengths and weaknesses are.

This report will help you to understand:

- The Career Pathways most suitable for you
- Your natural strengths
- Your areas of improvement

XYZ

**Score Sheet** 

# **Aptitude Tests:**

Aptitude Test	Your Score	Careers where a Very High or High score is desirable
Quantitative	Medium	Almost all Engineering streams, Mathematics, Statistics, Economics, Finance, Operations, Physics & Chemistry related streams among Science streams among others
Logical	High	All streams, Almost all Management and Commerce streams, All Engineering streams, Administrative and Managerial careers, All Science streams
Spatial	Medium	Defense careers, Coast Guard, Architecture, Design, Urban Planning, Sports and Sports Management

Please remember that Aptitudes are like Skills and if you practise and work on them, consistently, you can improve your scores to be successful in your chosen area of study and work.

# Personality and Interest Understanding:



You should discuss the career pathways that are the most suitable for you with your family, teachers and seniors to understand what all is involved in the study and thereafter the possible job profiles.

Select the one most suitable for you. Please connect with us in case of any queries.

It is important to note that 'Entrepreneurship' can be undertaken in any of the fields of study, depending on the idea and its validity, your expertise and understanding, finance and of course a good team.

Each of the study and career options can be further enhanced by taking additional certifications or doing short courses to further improve your understanding. A wholistic perspective helps to improve employability!

We are always with you and you may consider reaching out to us in case needed

Congratulations on taking the first step to unlock the possibilities!

Best of luck in all your future endeavours!

# Study and Career Pathways for You:

This aligns your Personality Type and Aptitude Scores to give you the ideal Career Pathways to pursue.

The report outlines the various careers that are better aligned with your skills and interests. You may want to consider the most highly matched options as preferred Career Pathways.

Investigator	<ul> <li>Arts- <u>Liberal Arts</u>, Mathematics, Statistics. Economics, Education and Research</li> <li>Management and Commerce - Finance and Accounts, Operations, Business Analytics, Data Science</li> <li>Science - Physics, Chemistry, Life Sciences, Biochemistry, Microbiology, Genetic Science, Geology, Astronomy, Oceanography, Environmental Science</li> <li>Medicine and Allied - Pharmacy, Genetics, Medical Technology, Vetrinary Science</li> <li>Engineering and Technology specialisations - Data Science and Data Analytics, Coding and Computer, IT, Risk Analytics</li> <li>Other Study/Career choices - Research and Development departments in hitech firms, laboratories, higher educations institutions and University Departments, Business Analytics and Data Science, Super Specialist Medical Professional, Researcher and/or Teacher especially in Higher Education institutions, Researcher or Scientist in Research Foundations, Laboratories</li> </ul>
Organizer	<ul> <li>Arts - <u>Liberal Arts</u>, Economics, Mathematics, Statistics, History, Geography, Library and Information Management, Education, Instructional Design</li> <li>Management and Commerce - Finance, Operations, Audit, Accounts, Information Management, System Design, Supply Chain and Inventory Management, Insurance, General Administration</li> <li>Science- Physics, Chemistry, Botany, Zoology, Mathematics, Statistics, Microbiology, Hydrology, Earth Sciences, Biochemistry</li> <li>Medicine and Allied - Pharmacy, Forensic medicine</li> <li>Engineering and Technology specialisations - Biotechnology, Software, Computer, IT, Systems Design, Bioinformatics</li> <li>Other Study/Career choices - Cost and Works Accountant, Chartered Accountant, Company Secretary, Actuarial Science, Analyst and Consulting</li> </ul>

<ul> <li>Arts - <u>Liberal Arts</u>, Political Science, <u>Sociology</u>, International Relations, Lega</li> </ul>	ı
Studies/Lawyer	

- Management and Commerce Marketing, Operations, Public Relations, Entrepreneurship, Sales, Sports Management
- Science Agriscience, Botany, Ecology, Environment, Sports
- Medicine and Allied Physiotherapy, Orthopaedics and Sports Science, Veterinary Science
- Engineering and Technology specialisations Aeronautics, Automobile, Civil, Computer, Electrical, Electronics, IT, Mechatronics, Mechanical, Energy and
- Merchant Navy, Police, Emergency Services, Civil Services (UPSC and State PSC), Wellness and Fitness coach and Trainer

#### **Action Oriented**

### **Detailed Explanation for Interpretation of Scores:**

#### **Aptitude Tests**

These tests provide you a general guidance with respect to the knowledge and understanding gained by you thus far. You attempted 3 tests:

- Quantitative Ability: tests mathematical ability and ability to apply appropriate reasoning to solve problems
- Logical Ability: tests logical and critical thinking ability when one is faced with a decision given a certain set of data that is made available
- **Spatial Ability:** tests the ability to work in a logical manner and understand the relationships between objects and phenomenon in space

The results are not a judgement on your abilities and only show your inclination. With the right kind of training and experience you can achieve anything.

Please be mindful of the fact that presence or absence of any ability is not a judgement on your aptitude. However, you can use this feedback to improve and do better.

Also, certain special skills cannot be tested like Art and Philosophy!

#### Personality and Interest Understanding:

Humans are the most complex beings on the face of this planet. There are many things that impact the way we behave and react to the circumstances around us. Culture, upbringing, experiences and most importantly our unique personality influence and moderate the way we deal with the world around us. You may realise that the same person reacts differently if the context changes. Therefore, it is critical to understand that human beings evolve over their lifetimes and so does their personality.

Personality is an indicator of how an individual leads, communicates, relates to others, reacts in a particular type of decision or decision making in general. An understanding of personality enables a better appreciation of not only how we react but also how others may react to the situation and circumstance surrounding them. In effect it also enables a better understanding of others which allows for better team dynamics, leadership and motivation.

Understanding what interests you enables you to align your activities in a manner that does not stress you or prevents your entry into projects that are not to your liking. Resolving conflicts both within yourself and even externally is better enabled when you understand your interests and that of the others. You can have collaborative conversations when interests of both the parties are engaged constructively.

Understanding personality and interests tells you what you have a natural inclination for; when you combine this with an understanding of your aptitude, then it sets you forth on the pathway to pick the right study options and career pathways.

#### Personality and Interest types:

#### **Type 1 – Action Oriented**

People of this type are very confident and comfortable in their skin. They have an open communication style and may sometimes be very frank and direct. The AOs are action oriented and prefer to do rather than think. Aos are considered reliable and practical but also thrifty. Doing something with their hands and being in motion is the preferred state of being. People of this type tend to be conscious of physical fitness and are likely to have a sporty hobby. Their nature makes them good at mechanical tasks, repairs and maintenance, providing public safety and security, working outdoors etc. Being in a profession which ensures a larger proportion of time spent outdoors is preferred. AOs prefer a clear chain of command and situations which are unclear make them uncomfortable. Even in their spare time they are likely to spend time in outdoorsy activities involving some equipment like trekking, rock climbing, landscaping, playing with building blocks, cars etc. They are most comfortable when they lead or are given charge of a situation. They are not very comfortable with ambiguity and like most things to be mentioned directly and clearly. On account of their confidence and clarity in

communication they can negotiate from a position of power. Therefore, any profession that puts this Type in a position of power and authority go well with this personality. They also function well as an influential person in a team and do not shy away from taking responsibility. This type likes to take credit where it is due and will feel very disillusioned if they are not recognised for their efforts.

# Type 2 - Organiser

People of this type tend to be reserved and not very talkative. They are very organised and methodical. The Organiser likes to work in a structured environment where everything is worked down to the last detail. Ambiguity makes them uncomfortable. They tend to have a few select friends with whom the relationship tends to be fairly well defined. They have an eye for detail and a logical and scientific bent of mind. All professions requiring analytical reasoning would be good for this type. Also, this Type is comfortable working alone and likes minimum interference in their work.

Organisers enjoy working with data and information to solve problems efficiently. They are very practical and organised both in personal as well as professional life. They like to be in control of the data they have and therefore organising and structuring data into a flow is important. Organisers like to do analysis and maintain records. They are comfortable in a clearly defined hierarchical setting and have the patience and persistence to work in large organisations or even Government Service. Managing systems, data and operating systems is of interest for them. They may like to spend their time being a collector of things, organising and cataloguing them. In their spare time they like to play board games or video games, watch documentaries and do improvement projects in their own house. Managing family resources and finances is also of interest for them. They are likely to maintain diaries and records of daily expenses and events in their life.

#### Type 3 – Networker

People of this type tend to like being around people and enjoy working in a team Their sense of social responsibility and commitment tends to be very high and they make good care givers because taking care of others comes naturally to them. They enjoy being the centre of attention. Such people enjoy group work and feel isolated if they spend too much time alone. Being with people invigorates them. They like to talk about their thoughts and feelings and tend to have many interests. On the downside, they may be described as attention seeking, getting easily distracted and unable to work alone. These are the areas they should try and improve upon.

Networkers are caring and helpful. Being kind and generous comes naturally to them. They tend to be outgoing and have a large friend circle. Empowering and helping others motivates Networkers. They value spirituality and personal growth. They do well in environments which are collaborative and supportive of everyone. Being a part of a group makes them more productive. Networkers excel in roles requiring them to mentor, counsel and guide

others. Networkers are considered as easy going and easy to speak with by their colleagues and friends. Teaching, training and leading discussions comes naturally to them. Networkers are very good at building good working relationships due to their ability to be empathic, being a good listener and most importantly their ability to understand the other person's perspective. Doing social work and community service are some of the hobbies that Networkers are likely to have. They enjoy organising and being a part of family gatherings and social events. Speaking with friends and reading self help books may be their hobbies. They prefer to work in roles requiring management of people, education, health services and childcare etc.

# Type 4 - Creative Artist

Creative Artists are creative and impulsive. They prefer to work according to their intuition and are imaginative in outlook. They like to express themselves through various creative pursuits like art, music, cooking, dance etc. Exploring creative ways of accomplishing even simple day to day tasks is of interest to them. Creative Artists prefer unstructured and creative expression. They value beauty and aesthetics. Expressing their individuality and emotions is important for them. Work environments that are flexible and adaptive are preferred by them. They are likely to prefer to work in environments that involve composing, performing, designing and conceptualising. Their hobbies include cooking, entertaining, photography and art appreciation. This is a unique type and is a mix of creativity and artistic outlook. Such people tend to have a unique perspective on most things happening around them and can add beauty and design to even simple tasks. They tend to have a lot of physical and mental energy to work on a particular task till it achieves the shape they desire. They need to spend a lot of time reflecting on topics of their interest and day dreaming. An artistic or creative person may come across as carefree, however they can also be incredibly hardworking and driven when it comes to pursuing their passion. Highly creative people tend to be proud of their achievements and accomplishments, yet they are also aware of their place. They may have tremendous respect for others who work in their field and the influence that those previous innovations have had on their work.

#### Type 5 - Investigator

Investigators are thoughtful and analytical and like to work with facts and figures. They tend to have a unique and insightful but critical outlook regarding many things in life. Investigators tend to be reserved and introspective and like to weigh their words carefully before speaking. They tend to be independent thinkers and sometimes are likely to have a very innovative perspective. Abstract mental problems and intellectual problem solving motivates them. They value new ideas and originality and are always looking for different ways of doing things. Work environments that encourage research and scientific outlook are preferred by Investigators and therefore scholarly achievement is important for them. Investigators may prefer to work indoors because it gives them privacy to pursue their line of thought without interruption from others. Solving abstract problems, doing research, collecting and collating data are tasks that they find engaging and interesting. Solving number

problems are likely to be their area of strength and interest. In their spare time they are likely to enjoy playing board games involving strategy like chess. Analysing why something happened is also of interest for them. An investigator type of person tends to be analytical in perspective and may be intellectual and scholarly. They prefer to work on linear problems and issues and are therefore not very comfortable with social interactions and negotiations in relationships. They tend to prefer mathematical and scientific pursuits and like clarity in what they are doing. Any lack of clarity or vagueness is likely to make this type feel uncomfortable and they may choose to opt out of a situation which is unclear. These individuals are unconventional and independent thinkers, who are curious and insightful in terms of drawing logical conclusions.

# Type 6 – Adventurer

This type of people are thrill seekers and look for exciting outcomes from any situation that they get into. These people are open to new types of experiences and have an open mind about trying out new things. They are adventurous by nature and tend to be high energy individuals. Adventurers prefer dealing with people in person and like a face to face approach to resolve issues. This type learns better by doing. Being in leadership positions and in-charge of situations is preferred by them. They may prefer to play or like watching contact sports. They may prefer natural products or living close to nature.

#### **Type 7 – Cognitive Artist**

This type is someone who prefers reading and watching movies. This type is very literary and like to be in situations involving a play with words. They have an inherent desire to understand why people behave in a certain way and therefore tend to be good listeners. This type tends to give time and thought to understanding the various phenomenon around them before coming to any conclusion. Such people also tend to be characteristically insightful and balanced in their perspective. They learn better by writing down things.